

Program Endorsement Brief: 3007.00/Cosmetology and Barbering *Esthetician*

Los Angeles/Orange County Center of Excellence, March 2019

Summary:

The Los Angeles/Orange County Center of Excellence for Labor Market Research (COE) prepared this report to provide regional labor market supply and demand data related to estheticians. This report is intended to help determine whether there is demand in the local labor market that is not being met by the supply from community college programs that align with relevant occupations.

The following summarizes key findings from this data brief:

- The number of jobs for skincare specialists is projected to increase by 11% through 2022. More than 500 job openings will be available annually due to new job growth and replacement need.
- In the past 12 months, there have been 1,721 online job postings for skincare specialists or other related jobs in Los Angeles/Orange County.
- Last year, two other related program recommendation requests were received from regional community colleges.
- Eleven colleges in the region have cosmetology and barbering programs; of these colleges, five have an esthetician specialization.
- Between 2014 and 2017, community colleges in the region conferred an average of 825 awards (associate degrees and certificates) in related training programs.

Occupational Demand—In Los Angeles/Orange County, the number of jobs for skincare specialists is projected to increase by 11% through 2022. There will be more than 500 job openings per year due to new job growth and replacement need (retirements).

| Geography | 2017 Jobs | 2022 Jobs | 2017-2022 Change | 2017-2022 % Change | Annual Openings |
|-------------|-----------|-----------|---------------------|-----------------------|--------------------|
| Los Angeles | 2,513 | 2,800 | 287 | 11% | 350 |
| Orange | 1,124 | 1,255 | 131 | 12% | 157 |
| Total | 3,637 | 4,055 | 418 | 11% | 507 |

Exhibit 1: Occupational demand in Los Angeles and Orange Counties¹

¹ Five-year change represents new job additions to the workforce. Annual openings include new jobs and replacement jobs that result from retirements and separations.

Wages — Entry-level and median hourly wages for skincare specialists in the region are \$10.54 and \$13.56, respectively. Median wages for skincare specialists are higher than the MIT Living hourly wage for one adult in the region (\$13.54 in Los Angeles County and \$15.31 in Orange County).

Job Postings — There were 1,721 online job postings related to skincare specialists listed in the past 12 months. The majority of job postings were for estheticians, cosmetic salespersons and beauty advisors. The top three employers, by number of job postings, in the region are: Macy's, Nordstrom, and Massage Envy.

Educational Attainment — The BLS lists a postsecondary certificate as the typical entry-level education for this occupation. The national-level educational attainment data indicates 30% of workers in the field have completed some college or an associate degree. In Los Angeles/Orange County, nearly all job postings request a high school diploma or vocational training.

Community College Supply — Appendix A shows the annual and three-year average number of awards conferred by community colleges in Cosmetology and Barbering (3007.00). The colleges with the most completions in the region include: Citrus, Saddleback, and Fullerton. Of the regional colleges that offer Cosmetology and Barbering programs, five colleges offer an esthetician specialization: Cerritos, Citrus, Fullerton, Golden West, and Santiago Canyon. Last year, there were two other related program recommendation requests from regional community colleges.

Note: Cosmetology and Barbering programs prepares students for a variety of personal service occupations, including barbers, hairstylists, theatrical makeup artists, skincare specialists and manicurists/pedicurists. The awards data in appendix A counts all of these personal service specializations, not only skincare specialists.

| TOP Code | Program | College | 2014-15 Awards | 2015-16 Awards | 2016-2017 Awards | 3-Year Award Average |
|-------------|------------------------------|-----------------|-------------------|-------------------|---------------------|----------------------------|
| | | Cerritos | 89 | 87 | 74 | 83 |
| | Cosmetology and Barbering | Citrus | 170 | 146 | 154 | 157 |
| | | Compton | 1 | - | 4 | 2 |
| | | El Camino | 45 | 44 | 40 | 43 |
| | | Fullerton | 120 | 106 | 133 | 120 |
| 3007.00 | | Golden West | 107 | 95 | 98 | 100 |
| | | LA Trade-Tech | 82 | 78 | 89 | 83 |
| | | Pasadena | 21 | 40 | 30 | 30 |
| | | Saddleback | 160 | 96 | 108 | 121 |
| | | Santa Monica | 6 | 25 | 34 | 22 |
| | | Santiago Canyon | 174 | 17 | 3 | 65 |
| | | Total/Average | 975 | 734 | 767 | 825 |

Appendix A: Regional community college awards (certificates and degrees), 2014-2017

Appendix B: Occupational demand and wage data by county

| | Exhibit 3. Los Angeles County | | | | | | | |
|-----------------------------------|-------------------------------|--------------|----------------|------------------|--------------------|---------------------------------------|------------------------------|-----------------------------------|
| Occupation (SOC) | 2017 Jobs | 2022 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Entry- Level Hourly Earnings | Median Hourly Earnings | Experienced Hourly Earnings |
| Skincare Specialists (39-5094) | 2,513 | 2,800 | 287 | 11% | 350 | \$10.52 | \$13.48 | \$20.14 |

Exhibit 3. Los Angeles County

| | | Exhibit 4. Orange County | | | | | | |
|----------------------------------|---------------------|--------------------------|----------------|------------------|--------------------|---------------------------------------|------------------------------|-----------------------------------|
| Occupation (SOC) | 2017 Jobs | 2022 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Entry- Level Hourly Earnings | Median Hourly Earnings | Experienced Hourly Earnings |
| Skincare Specialist (39-5094) | ^{rs} 1,124 | 1,255 | 131 | 12% | 157 | \$10.77 | \$13.78 | \$21.63 |

| | Exhibit 5. Los Angeles and Orange Counties | | | | | | | |
|-----------------------------------|--|--------------|----------------|------------------|--------------------|---------------------------------------|------------------------------|-----------------------------------|
| Occupation (SOC) | 2017 Jobs | 2022 Jobs | 5-Yr Change | 5-Yr % Change | Annual Openings | Entry- Level Hourly Earnings | Median Hourly Earnings | Experienced Hourly Earnings |
| Skincare Specialists (39-5094) | 3,637 | 4,055 | 418 | 11% | 507 | \$10.54 | \$13.56 | \$21.08 |

Appendix C: Sources

- O*NET Online
- Labor Insight/Jobs (Burning Glass)
- Economic Modeling Specialists, International (EMSI)
- Employment Development Department, Labor Market Information Division, OES
- Employment Development Department, Unemployment Insurance Dataset
- Living Insight Center for Community Economic Development
- California Community Colleges Chancellor's Office Management Information Systems (MIS)
- MIT Living Wage
- Chancellor's Office Curriculum Inventory

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